

# Chris Feng

## Account Manager

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**Chris** is an Account Manager with Elevate. He has experience and expertise in organizational design, business analysis, facilitation, events management and marketing. Chris' strong interpersonal skills and attention to detail are driven by his commitment to finding winning solutions that resonate with all stakeholders. Internationally, Chris has taken on project management roles in high profile sporting events. He also worked throughout Asia providing solutions and services for governments, multinational corporations, industrial sites and international sporting associations. Locally, Chris has been extensively involved in land-use planning and social sector project work, with a focus on addiction and mental health initiatives.

## **BUSINESS DEVELOPMENT**

Chris has over two decades of experience in building relationships and helping clients in both private and public sectors collaboratively develop and implement solutions to operate more efficiently. Building trust and consensus are important in all of Chris's interactions with clients and stakeholders, as these are the building blocks for present and future success. He blends an analytical and emotional approach when it comes to tackling any situation or problem, understanding that people and data are often equally important considerations for achieving a successful outcome.

## **FACILITATION & STAKEHOLDER ENGAGEMENT**

Chris has facilitated numerous stakeholder engagement sessions to help determine priorities, issues, and solutions that were later used to develop a consensus solution. He has excellent communication skills and understands how to engage people in discussions while maintaining a focus on the overall objectives. Chris follows the practice of building relationships and partnerships based on trust and mutual welfare and benefit, and this translates across all his interactions with clients and groups.

## **PROJECT MANAGEMENT & SUPPORT**

Chris has been project manager for several international sporting events in Asia, and was an intricate part of everything from the conceptualization stage to the final execution of multimillion dollar sports projects across several countries. He has experience in managing budgets, recruiting sponsors, operations and logistics, sports, and competition, hiring, and customer relations.

Chris is adept in supporting all facets of a project to ensure that client needs are met and fulfilled to a high standard. He understands the importance of planning and execution and what is required for things to run smoothly in a project environment, including adapting quickly to changing priorities and deadlines. Through his work with large scale events, Chris has extensive experience with the management of people, timelines, and inventory to maximize efficiency and effectiveness on projects.

## **RECORDING AND COMMUNICATIONS**

Chris has served as the recorder for high-level meetings and has been integral in the process of developing documents and professional content for government and external stakeholders. He has

strong writing and editing skills and can effectively extract key points in discussions and meetings, synthesizing them into summary documents that highlight the priorities while still capturing the essence of the conversation. Chris has a keen eye for detail and understands what is required when communicating to specific target groups or mass audiences.

## **EMPLOYMENT HISTORY**

- Account Manager – Elevate Consulting Inc.: 2023-Present
- Director of Business Development - G. Michaels Consulting Ltd.: 2015-2023
- Management Consultant – Elevate Consulting Inc.: 2012-2015
- Project Manager - ESPN STAR Sports: 2010-2011
- Manager - Enterprise Sports Group / ESG Timing: 2009 - 2010
- Operations Manager - ESPN STAR Sports Malaysia, Sdn Bhd: 2007-2008
- Marketing Manager - G. Michaels Consulting Ltd.: 1999-2006

## **EDUCATION**

- Bachelor of Commerce Degree with Distinction – University of Alberta, 1998